

SEPTEMBER 19 | CONFERENCE

8:00 AM - 5:00 PM

Morning - Building your Business

8:00 a.m. - 8:30 a.m. Check-in

8:30 a.m. – 9:00 a.m. Opening Remarks - City of Jacksonville, Bank of America

Monica Hernandez I Vice President, Global Markets, Bank of America I President, FCHCC

Yanira Cardona I Hispanic Outreach Coordinator, City of Jacksonville

9:00 a.m. – 10:30 a.m. **PANEL 1 - Bilingual**:

Family Businesses: How to create, manage, and grow a successful family-run business.

Vanessa Garcia I Owner, Raices

Jessica Mendez I Co-Founder Real 4 Jax

Silvia Pulido I Owner, Havana Jax

Coley Jones I Senior Vice President Business, Banking Bank of America

10:30 a.m. – 10:45 a.m. Coffee Break

10:45 a.m. – 12:00 p.m. Workshop 1: Lead Generation - How a Podcast can improve your business

Breakout Room 157 | *Bilingual

Jason Gueits I VP of Digital Sales, iHeart Media

Angelo Baquerizo I Account Executive - Bilingual, iHeart Media
Workshop 2: Protect your Business Intellectual Property
Camille Wilson I Wilson Dutra Innovation Law - Breakout Room 158

Workshop 3: Better Money Habits I Bank of America - Breakout Room 159

12:00 p.m. – 1:00 p.m. Networking Lunch

Afternoon - Expanding your Vision

1:00 p.m. – 2:00 p.m. Keynote Speaker - JSEB Entrepreneurship Initiative

Gregory Grant I Administrative Director Office of Economic Development City of Jacksonville

2:00 p.m. – 3:00 p.m. Workshop 1: Knowing your customer Breakout Room 157

Anamaria Contreras I Executive Director, JAX Chamber Foundation

Workshop 2: The U.S. Economy: Challenges and Opportunities. Breakout Room 158

Andres Gallo I Earle Traynham Professor of Economics, Director, International Business Flagship

Program, Acting Chair, Department of Economics and Geography Coggin College of Business at UNF

Workshop 3: Shark Tank - Learn to pitch your ideas to financing institutions Breakout Room 159

Jonel Hein I SBA North Florida District Director

3:00 p.m. – 4:00 p.m. PANEL 2: Understanding Employment Law and Human Resources for Small Business Owners.

Stewart Subjinski I Attorney at Jimerson Birr, P.A.

Chad Sorenson I President of Adaptive HR Solutions

Doreen Lund I Apprenticeship Manager at CareerSource Northeast Florida

4:00 p.m. – 5:00 p.m. Closing ceremony, certificate presentation, and networking

SUCCEED NOW









SEPTEMBER 20 | BUSINESS EXPO

10:00 AM - 4:00 PM

Open Business Expo for the Public

10:00 a.m. - 10:30 a.m. Registration

10:30 a.m. – 11:00 a.m. Opening Remarks
12:00 p.m. – 3:30 p.m. Network and Explore

100 Businesses, products, food, services & live demos.

11:00 a.m. – 12:00 p.m. Oportunidades de micro-préstamos para pequeños negocios (Spanish)

Breakout Room 157

Julby Boutin | Small Business Consultant, Prospera Advancing Hispanic Business Fabiana Estrada | Regional VP of Lending and Business Development, Ascendus

3:30 p.m. – **4:00** p.m. **Closing Remarks**

Learn from experts, Apply what you learn, and showcase your brand!

SUCCEED NOW





